

Bartlesville Economic Outlook 2012

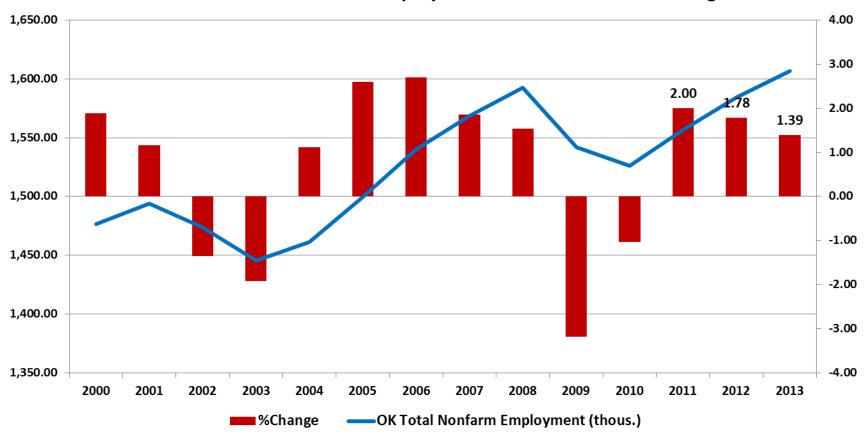
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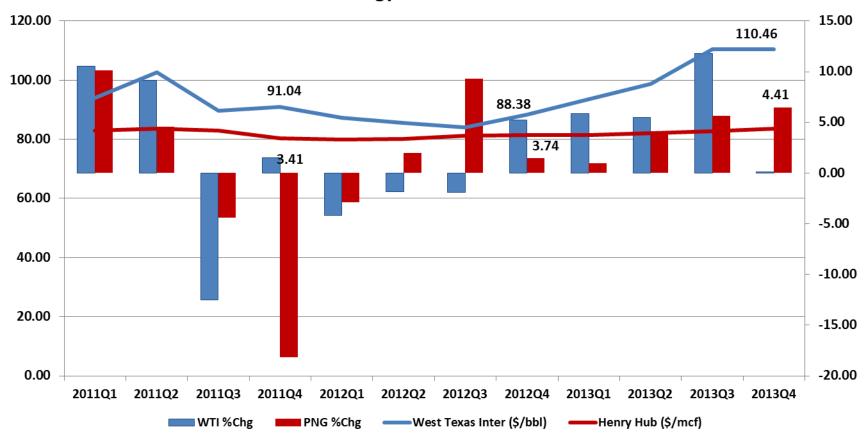
February 9th, 2012



Oklahoma Total Non Farm Employment: Level and Percent Change



Energy Price Forecasts



Oklahoma and the Energy Sector

- Energy sector expected to remain strong, though with growth moderating in 2012.
- These prices affect employment in the sector with a time lag.

Caveat:

Economic growth in the country and world, and geopolitical events as evidenced by recent tensions with Iran, can significantly alter the outlook.

Oklahoma's Response to the Recession

U.S. State BEA Wage and Salary Employment Growth						
Rank		2001-2007 (%chg)	Rank		2007-2010 (%chg)	
1	Nevada	23.3	1	North Dakota	4.6	
2	Arizona	18.2	2	Alaska	1.7	
3	Wyoming	16.2	3	South Dakota	0.0	
4	Utah	15.9	4	Texas	-0.4	
5	Idaho	14.9	5	Louisiana	-1.3	
23	Oklahoma	4.6	8	Oklahoma	-2.2	
46	Louisiana	0.1	46	Idaho	-8.0	
47	Illinois	-0.1	47	Michigan	-9.6	
48	Massachusetts	-1.5	48	Florida	-9.9	
49	Ohio	-1.9	49	Arizona	-10.6	
50	Michigan	-6.3	50	Nevada	-13.0	

Oklahoma Economic Outlook

Selected Oklahoma Indicators	2010	2011	2012f	2013f
Oklahoma Nonfarm Employment (thous.)	1,526.2	1,556.7	1,584.5	1,606.5
(% Change)	(-1.03)	(2.00)	(1.78)	(1.39)
Oklahoma Population (thous.)	3,760.2	3,791.5	3,826,7	3,864.9
	(1.15)	(0.83)	(0.93)	(1.00)
Oklahoma Unemployment Rate (%)	7.05	5.85	5.83	5.56
Oklahoma Real Personal Income (Mill. \$82-	61,056	62,949	64,730	66,496
84)	(3.62)	(3.10)	(2.83)	(2.73)
Oklahoma Real GDP (Mill. \$2005)	131,666	137,855	142,186	146,365
	(0.81)	(4.70)	(3.14)	(2.94)

OKC Metro and Tulsa Metro Aligned with the State's Recovery

Wage and Salary Employment Forecast	2010	2011	2012f	2013f
Oklahoma Nonfarm Employment (thous.)	1,526.2	1,556.7	1,584.5	1,606.5
	(-1.03)	(2.00)	(1.78)	(1.39)
Oklahoma City Metro Employment (thous.)	556.3	566.5	574.7	584.6
	(-0.64)	(1.84)	(1.44)	(1.73)
Tulsa Metro Employment (thous.)	405.6	412.9	421.3	430.3
	(-1.79)	(1.78)	(2.05)	(2.12)

2012 Bartlesville Outlook Summary

Selected Bartlesville/Washington County Indicators	2010	2011	2012f	2013f
Bartlesville Micropolitan Area/Washington County Employment	20,303.5	20,210	20,628	21,316
	(-0.76)	(-0.46)	(2.07)	(3.33)
Washington County Unempl. Rate (%)	6.03	4.90	5.39	5.59
Bartlesville Sales Tax Collections	14,893,743	15,567,162	16,131,161	16,618,523
	(-1.70)	(4.52)	(3.62)	(3.02)
Washington County Population	51,045	50,886	50,564	50,843
	(0.57)	(-0.53)	(-0.63)	(0.55)

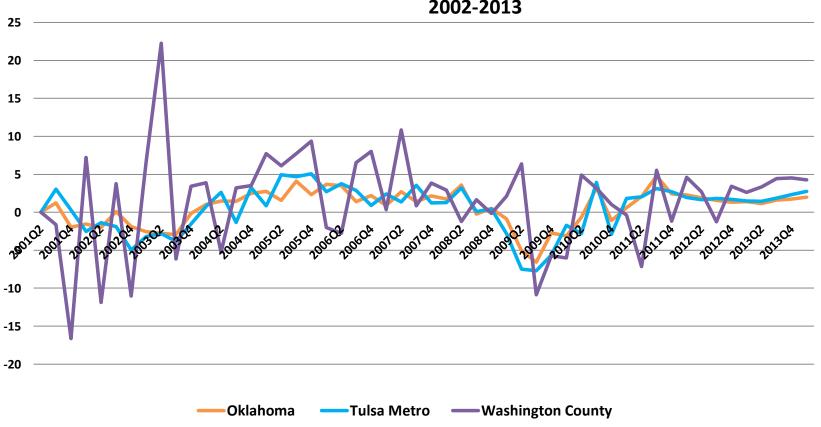
2012 Results

 Job growth remains negative but is projected to turn the corner starting in 2012.

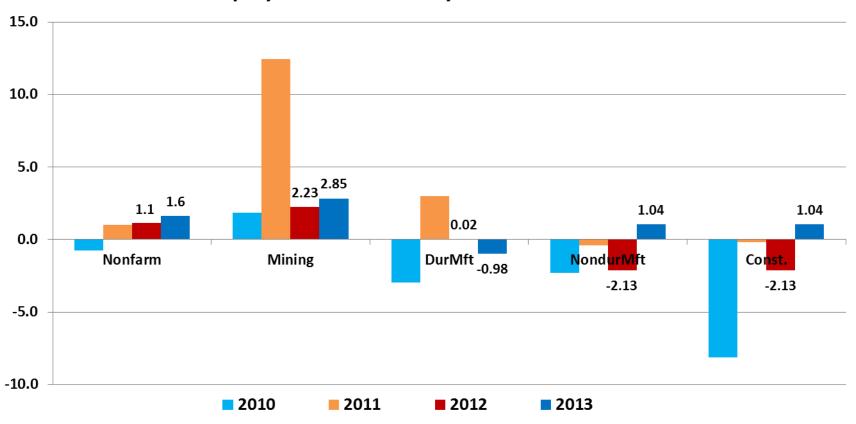
- Unemployment rate down to 4.9% from 6.03%.
- Energy sector is hiring at a moderate pace

How does Washington County Compare?

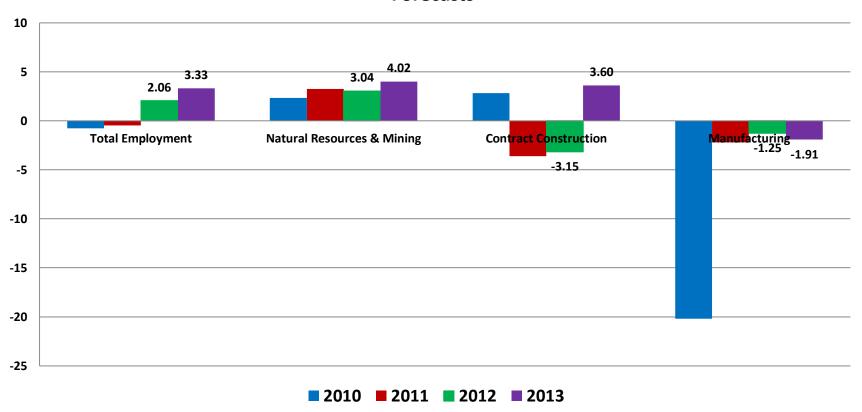
Tulsa Metro, U.S and Washington County Non Farm Employment Growth 2002-2013



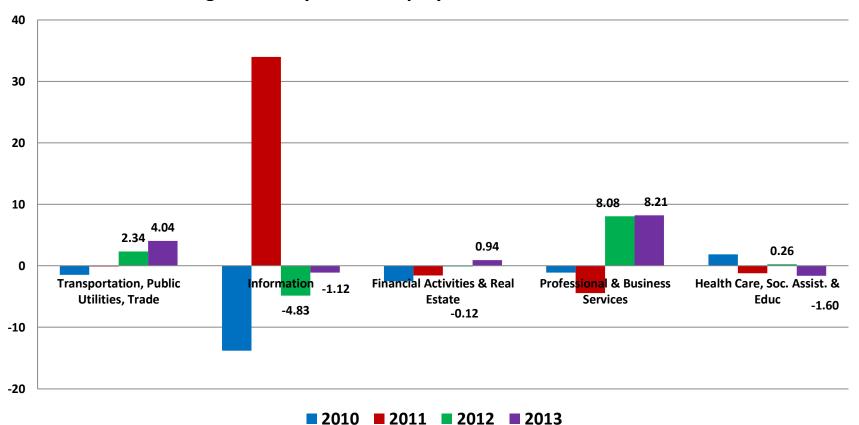
U.S Employment Forecasts by Sector: Percent Growth



Washington County QCEW Employment Growth: Total and Selected Sector Forecasts



Washington County QCEW Employment Growth: Sector Forecasts



Changes by Sector(mixed results)

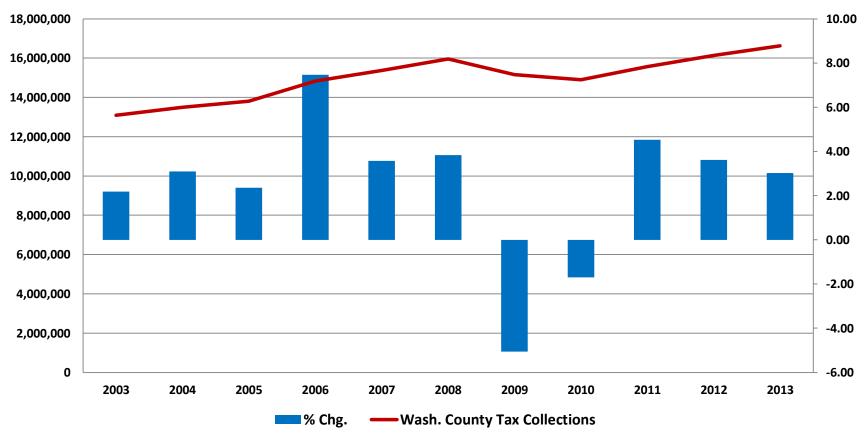
 Weak hiring will remain in Manufacturing, and Other Services, while Construction will take some time to recover.

 The Information sector has a high degree of volatility similar to its national behavior.

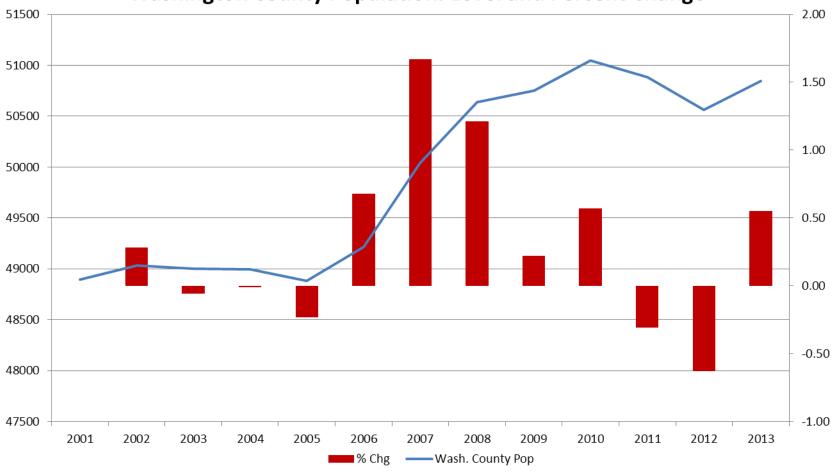
Changes by Sector (notable gains)

Professional and Business Services;
 Accommodations, Food Services and Leisure;
 Natural Resource and Mining sector; and
 Transportation Services, Public Utilities and
 Trade are the key sectors which will be responsible for the biggest share of job gains in 2012/2013.

City of Bartlesville Sales Tax Collections: Level and Percent Change



Washington County Population: Level and Percent Change



Thank you for you attention