Jason T. Kiley

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Education

Ph.D.	University of Georgia	2015
J.D.	Hofstra University School of Law (*cum laude*)	2007
B.S.	Dalton State College (*cum laude*) Major: Industrial Operations Management	2004

Research Interests

Strategic decision-making   Corporate reputation
Mergers and acquisitions   Impression management

Academic Positions

Assistant Professor	Oklahoma State University Spears School of Business Stillwater, OK	2015−

Refereed Publications

Haleblian, J., Pfarrer, M.D., & Kiley, J.T. 2017. High-reputation firms and their differential acquisition behaviors. *Strategic Management Journal*, 38: 2237–2254.

Graffin, S.D., Haleblian, J., & Kiley, J.T. 2016. Ready, AIM, acquire: Impression offsetting and acquisitions. *Academy of Management Journal*, 59: 232–252.

Manuscripts Under Review

Gamache, D., McNamara, G., Graffin, S., Kiley, J., Haleblian, J., & Devers, C. Impression offsetting as an early warning signal of CEO self-interest in acquisitions. Under fourth review at *Academy of Management Journal*.

In-Progress Research

Note: authors listed in alphabetical order.

Haleblian, J., Kiley, J., Oliver, A., & Pfarrer, M. Buying approval: differences in acquirer and target perceptions and acquisitions. Targeting *Academy of Management Journal*.

Haleblian, J., Kiley, J., Pfarrer, M., & Roman, A. Perceptions and expectations versus reality: the governance of high-reputation firms. Targeting *Strategic Management Journal* or *Academy of Management Journal*.

Boivie, S., Graffin, S., Kiley, J., & Zavyalova, A. A fourth estate more important far than they all: the role of the media in scandal formation and consequences. Targeting *Academy of Management Journal* or *Administrative Science Quarterly*.

Kiley, J., Machina, Y., Mikolon, S., & Pfarrer, M. Home field disadvantage: differences in performance attributions across media markets. Targeting *Academy of Management Journal*.

Gamache, D., Kiley, J., Pfarrer, M., & Yoon, E. Making you famous: firm impression management and new CEOs. Targeting *Academy of Management Journal*.

Graffin, S., Haleblian, J., & Kiley, J. Firm audience buying behavior and impression management. Targeting *Academy of Management Journal* or *Administrative Science Quarterly*.

Kiley, J. Market feedback and acquisition behavior. Targeting *Academy of Management Journal*.

Other Publications

Pfarrer, M.D., Kiley, J.T., & Haleblian, J. 2017. Prestigious firms make riskier acquisitions than other firms. *Harvard Business Review Online*. https://hbr.org/2017/04/prestigious-firms-make-riskier-acquisitions-than-other-firms. April 24, 2017.

Programming and Technology

In my research, I use technology to work with large amounts of data, promote reproducibility, manage projects and revisions efficiently, and automate common research

tasks. The goal is to maximize rigor and use time to focus on generating, explaining, and examining novel theoretical questions. I do much of my work in Python, a popular general purpose programming language that has a high–quality data science ecosystem (e.g. pandas, statsmodels, scikit-learn) and other research-useful packages (e.g., selenium and BeautifulSoup for web scraping and parsing). In addition, I frequently use Jupyter Notebooks (and Lab), Git (and Github), TEX, R, Stata, GNU Make, and shell scripts to advance research goals.

When practical, I contribute software that I write for research to relevant open source projects. I also contribute bug fixes and make suggestions for the software that I use regularly, most of it open source.

1. EDGAR index support for pandas-datareader, a component of the data science stack for the Python programming language. 2015–2016. This contribution allows researchers to automate the searching and retrieval of public corporate filings from the SEC's EDGAR database. As far as I am aware, this is the only open source implementation of this functionality available.

2. Good open source citizenship (i.e. bug fixes, maintenance, or suggestions) on pandas-datareader, pandas, Atom, VS Code, rcs-latexdiff, and others. 2013–present.

Presentations and Workshops

Kiley, J. Text analysis and machine learning workshop. WU Vienna, October 2018.

Kiley, J. Toward big data: A modern workflow for data management. Strategic Management Society Annual Conference, Paris, September 2018.

Kiley, J. Content Analysis PDW: A journey from first steps to peer review, Chicago, August 2018.

Hannigan, T., Tchalian, H., Nelson, L., & Kiley, J. Active learning workshop: The practice of curating big datasets. Academy of Management Big Data, University of Surrey, UK, April 2018.

Gamache, D.L., McNamara, G.M., Graffin, S.D., Kiley, J.T., Haleblian, J.J., & Devers, C.D. Impression offsetting as an early warning of CEO self-interest in acquisitions.

    (a) Strategic Management Society Special Conference: Collaborative Strategies: New Thinking about Alliances, Mergers, and Acquisitions, San Jose, Costa Rica, December 2017.

(b) Academy of Management Annual Meeting, Atlanta, August 2017

(c) Conference on Behavioral Perspectives on Corporate Governance – INSEAD, Fontainebleau, France, June 2017.

Kiley, J. Content Analysis PDW: Getting started with Python and R for text analysis, Vancouver, August 2015.

Kiley, J. Content Analysis PDW: Getting from raw data to content analysis with custom programs, Philadelphia, August 2014.

Graffin, S.D., Haleblian, J., & Kiley, J.T. Ready, AIM, acquire: Impression offsetting and acquisitions.

(a) Academy of Management Annual Meeting, Orlando, August 2013

(b) Atlanta Competitive Advantage Conference, Atlanta, May 2013

(c) Strategic Management Society Annual Conference, Prague, October 2012

Haleblian, J., Pfarrer, M.D., & Kiley, J.T. Uneasy lies the head that wears a crown: High-reputation firms and their risk-seeking behavior.

(a) Strategic Management Society Annual Conference, Prague, October 2012

(b) Academy of Management Annual Meeting, Boston, August 2012

(c) Atlanta Competitive Advantage Conference, Atlanta, May 2012

University Teaching Experience

OSU MGMT 4513 (2017)	3 sections	4.6/5.0
OSU MGMT 4513 (2016)	6 sections	4.6/5.0
OSU MGMT 4513 (2015)	2 sections	4.4/5.0
UGA Undergraduate courses	4 sections	4.2/5.0

Selected Work Experience

Associate Attorney	Fried, Frank, Harris, Shriver & Jacobson LLP, Employee Benefits, Executive Compensation and Exempt Organizations Department, New York, NY.	2007–2009
Manager	Sterling Textile Systems, Inc., Accounting and Technology, Dalton, GA.	2003–2004
Co-owner	DC (internet advertising firm), Dalton, GA.	2002
Consultant	Chadwick and Associates Management Systems, Inc., PC and IBM AS/400 Hardware Group, Dalton, GA.	2000–2002

Professional Service

Editorial Board	Journal of Management Studies	2012–
Organizer	AoM Content Analysis PDW	2018–
Panel Expert	AoM Content Analysis PDW	2014–
Ad-hoc Reviewer	Academy of Management Journal	2017–
Ad-hoc Reviewer	Academy of Management Review	2015–
Ad-hoc Reviewer	Journal of Management	2014–
Ad-hoc Reviewer	Journal of Management Studies	2011–2012
Associate Editor	Hofstra Law Review, Volume 35	2006–2007
Staff Member	Hofstra Law Review, Volume 34	2005–2006

Admitted to the practice of law (retired status) in New York State.

Awards

Richard W. Poole Research Aspirational Award, Oklahoma State University	2016–2017
Richard W. Poole Research Excellence Award, Oklahoma State University	2015–2016
Environmental and Natural Resources Law Award, Hofstra University School of Law	2007
Dean's List, Hofstra University School of Law	2004–2005
1L Moot Court Competition Semi-Finalist, Hofstra University School of Law	2005
1L Trial Competition Winner (team), Hofstra University School of Law	2004
Merit Scholarship, Hofstra University School of Law ($75,000)	2004–2007
Dean's List, Dalton State College	2003–2004
Bill Jump Biology Award, Dalton State College	2003
Honor List for Part-time Students, Dalton State College	2000–2003

Press

Prestigious firms make riskier acquisitions, *Harvard Business Review*, July–August 2017, 95(4): 26.

New deals: DLA Piper, Skadden, Fried Frank on $6.4 billion biotechnology deal, *New York Law Journal*, June 26, 2008.