International Sports Management MGMT 4943 Sec 503 Spring 2016 Jan 18th- March 11th Spears School of Business Oklahoma State University

Instructor:

Dr. Bryan Finch, Clinical Asst. Professor of Management, Director Sports Management Institute

Contact Information:

Office: Bus 301

Email: bryan.finch@okstate.edu

Phone: 744-8652

Office Hours: Tuesdays, 1030a-noon

Course Site: Desire2Learn (Online Classroom): http://oc.okstate.edu

Administrative contact: Spears School Distance Learning Office, 108 Gundersen,

spearsdistance@okstate.edu or call (866)-678-3933 or (405) 744-4048

Overview of the Course

This course will provide a broad overview of the industry of sports around the globe. We will discuss the historical, political, cultural, and business influences of sport development and management across the world. The course will examine similarities and differences in organizational and management strategy from various countries, regions, and continents. We will use several methods to build our knowledge base, including short lectures, discussions, and presentations and/or papers.

Course Goals

Students will gain a greater understanding of the management decisions and strategies used in the international sports business world. Lessons can be applied to other areas of business which utilize strategic planning, competition, sponsorships, or other similar tactics.

Course Objective	Program Learning Goal
Students should recognize and be able to discuss the role of	Business Knowledge &
sports in historical, economic, political, & cultural	Competency
experiences from around the globe.	
Students should be able to compare and contrast financial	Business Knowledge &
and management differences in sport leagues from various	Competency
countries and evaluate international business strategies,	 Critical Thinking
international economic and financial impacts of sports.	
Students should be able to analyze trends and future	Business Knowledge &
directions in international sports and sporting events.	Competency

Texts and Supplementary Materials

Required Text: none

Grading Policy

The grades in this class break down as follows:

Test 1	30
Final Exam	30
News file	10
Project Assignment	<u>30</u>
Total Points	100

Letter grades will be assigned according to the standard scale.

90-100% = A 80-89% = B 70-79% = C 60-69% = D Below 60% = F

Description of Course Requirements

Lectures

Students are expected to view all lectures for the course. Lectures may be augmented with video and news clips as well as media articles and other materials. Links or materials will be posted on D2L under the news tab. Please contact me via email if a link is dead or a file isn't working, etc.

Course Sections

The course will be divided into several sections based on geographical context. Each section will cover historical, cultural, business and political influences in specific countries on the development and management of sport in the region or continent. Economic, financial, and policy impacts will be discussed from a sport management perspective. Sport tourism and travel impacts will also be examined within each section.

Exams

There are 2 exams for this course (all 50 questions). Here are your exam options.

1- You can take it live, in person, with me, if you are in Stillwater. See schedule for times, dates, location on campus. If you take it live with me it will be a paper exam so you will need to bring a green scantron and #2 pencil. I offer this option only as a convenience- it is absolutely NOT required to be on campus for the exam!

2- You can take it at a proctor site. This can be on campus in Stillwater, Tulsa, OKC, or almost anywhere in the USA. We have agreements with many test centers and other colleges. The proctored exams will be on a computer. You will need to fill out a student form and test form online here-

https://spears.okstate.edu/distance/forms/studentform/

Make sure to be aware of any test center fees (\$) that often apply for their service. Test centers: Stillwater, OK- Wes Watkins Center (405) 744-6390
Tulsa, OK- OSU Tulsa testing center; (918) 594-8232
Also OSU OKC, and University Testing and Assessment available.

For more information about the testing and proctoring procedure, contact the Distance Learning office at (405) 744-4019 and see http://spears.okstate.edu/distance/guide/procedures/.

<u>Test #1</u>- 50 multiple choice/matching questions covering the first half of the class topics (see schedule for exact break point).

<u>Final exam</u>- 50 multiple choice/matching questions. The final will be comprehensive but will have more questions on it from the 2^{nd} half of class than the first half.

News file

The news file will consist of your analysis of the sports page of one day's major newspaper of your choice *from each of the six inhabited continents* (North America, South America, Australia, Africa, Asia, Europe). Each analysis should include the top stories, a review of what sport seems to be the most popular, and your thoughts on how these sports might reflect that city/regional/country's culture. For example, you may read the Pittsburgh Gazette sports page, and your analysis would include coverage of the Steelers, Penguins, and University of Pittsburgh sports, as well as other local teams and events. This would cover North America. Each report should be 2 pages, typed, double spaced, Times New Roman, font size 12 (about 12 pages total!). You may drop the assignment into the drop box before it is due (see schedule). It can be dropped as one file or as 6 separate files.

Project Assignment

The project will be an in-depth analysis of an <u>international</u> sports team or sporting event of your choosing (with instructor approval).

- *You will develop your report using Powerpoint.
- *You will need to gather information from several sources, including internet news reports, official team web pages, printed newspaper and magazine articles, and books. Do not cite Wikipedia! Make sure you have legitimate sources from several formats (not just team blogs and web pages).
- *Deliverables: Powerpoint slides (13-20 slides); you will need to post these materials on the drop box in D2L by the due date (see schedule). Include your Powerpoint slides with notes below them (what you would have said verbally for each slide) and include a slide with your references.

*I will post the grading scale on D2L so you will know exactly how the projects are graded.

International team/sport report sections:

- A- Team/sport overview and history
- B- Fan report (take me inside the fan base, unique fan cultures or behaviors, rivalries, etc.)
- C- Economic Impact: Local communities, stadium situation, financial reports
- D- Marketing: Recent team marketing initiatives, promotions (tickets), public relations events
- E- Sponsorships: Who are the team sponsors? How are they activating the sponsorships?
- F- Web page/media: Analyze the team web page and social media. Any ideas for improvement?
- G- Other/Summary: Review key points. Discuss future challenges and opportunities on the field and off the field.

Make-up Policy

Students are expected to take each exam on the date given and submit the assignment in a timely manner. If for any reason a student cannot attend an exam or submit an assignment, he or she must notify the instructor prior to the examination. All late assignments and exams lose a letter grade per 24-hour period following the due date, unless the instructor has granted prior approval for late submission of an assignment. Approval for late submissions must be obtained from the instructor in advance, or be based on a documented medical emergency.

University Policy

More information about university policy can be found at this website:

http://academicaffairs.okstate.edu/faculty-a-staff

To drop this course, you must contact the office in 108 Gundersen or call (405)744-4048. Academic Integrity

Oklahoma State University is committed to the maintenance of the highest standards of integrity and ethical conduct of its members. This level of ethical behavior and integrity will be maintained in this course. Participating in a behavior that violates academic integrity (e.g., unauthorized collaboration, plagiarism, multiple submissions, cheating on examinations, fabricating information, helping another person cheat, unauthorized advance access to examinations, altering or destroying the work of others, and fraudulently altering academic records) will result in your being sanctioned. Violations may subject you to disciplinary action including the following: receiving a failing grade on an assignment, examination or course, receiving a notation of a violation of academic integrity on your transcript (F!), and being suspended from the University. You have the right to appeal the charge. Contact the Office of Academic Affairs, 101 Whitehurst, 405-744-5627, academicintegrity.okstate.edu.

Accessibility

Any student in this course who has a disability that may prevent him or her from fully demonstrating his or her abilities should contact the instructor as soon as possible, so we can discuss accommodations necessary to ensure full participation and facilitate your educational opportunity. For more information about OSU Student Disability Services, please go to: http://www.okstate.edu/ucs/stdis/

Schedule

Course Sections	Due (date)
→ Syllabus/ Course Introduction	
→Sport in North America / Central America	*Test #1- Live with me Thursday,
→Sport in South America	Feb 11 th , 7:00pm, EN 108
→Sport in Europe	Or via proctor- Feb 10, 11, 12th
→Sport in Africa	
→Sport in Asia (through lecture #21)	
→Sport in Australia / New Zealand / Pacific	*Due at 11:59pm CDT:
→International Sporting Events	*News file AND *Project (Monday,
	March 7th)
	*Final exam- Live with me
	Thursday, March 10th, 7:00pm,
	EN 108
	Or via proctor- March 9,10,11th

- 1- Syllabus
- 2- United States
- 3- Canada
- 4- Mexico
- 5- Dominican Republic/Cuba
- 6- Brazil
- 7- Argentina
- 8- Chile/Columbia/Peru
- 9- Spain
- 10- United Kingdom
- 11- Ireland
- 12- Germany/Italy
- 13 Finland/Russia
- 14- Greece/France/Switzerland
- 15 Egypt/Nigeria/Kenya
- 16- Morocco/South Africa
- 17- China/Taiwan
- 18- Japan/South Korea
- 19- Malaysia/Indonesia/Philippines

- 20- India/Pakistan/Nepal
- 21- Turkey/Israel

-----(test 1)---

- 22- Australia
- 23- Australia II/New Zealand/Samoa
- 24- Olympics
- 25- Winter Olympics
- 26- World Cup
- 27- Rugby
- 28- Surfing
- 29- Formula 1
- 30- Tennis/Golf/Yachting
- 31- Tourism
- 32- Samsung / BMW
- 33- Adidas/Emirate Airlines