**WHERE FINANCE FITS IN THE WORLD**

Often referred to as the art of money management, finance is fundamentally about helping businesses or other organizations make financial decisions. More specifically, finance is responsible for allocating assets and liabilities over space and time, often under conditions of risk or uncertainty. A degree in finance will equip you to assist clients and organizations with interpreting the steps to financial growth.

**FINANCE CAREER PROGRESSIONS**

Salary data pulled in January 2020 from salary.com using Oklahoma City averages and national averages in parenthesis.

<table>
<thead>
<tr>
<th>Entry Level Finance Professionals</th>
<th>Junior Level Finance Professionals</th>
<th>Senior Level Finance Professionals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Credit Analyst I - $49,362 ($50,898)</td>
<td>Credit Analyst II - $55,762 ($58,802)</td>
<td>Credit Analyst III - $69,725 ($73,526)</td>
</tr>
</tbody>
</table>

**Day in the Life/Type of Work**

**Commercial Banking**
- include receiving deposits, disbursing payments, collections, safeguarding money, loaning money, and maintaining and servicing checking, savings, and custodial accounts. Also, providing financing and credit, treasury management, and international banking solutions customized to the needs of corporations.

**Private Equity**
- is an alternative investment class and consists of capital that is not listed on a public exchange. Private equity is composed of funds and investors that directly invest in private companies, or that engage in buyouts of public companies, resulting in the delisting of public equity.

**Possible Industries**
- Commercial Banking
- Private Equity
- Venture Capital
- Corporate Finance
- Real Estate
- Insurance
- Investment/Pension Funds/Hedge Funds
- Financial Planning
- Personal Wealth Management

**Technical Skills:**
- Financial analysis
- Data interpretation
- Analytical ability
- Problem solving skills
- Knowledge of marketplace

**Possible Industries:**
- Commercial Banking
- Private Equity
- Venture Capital
- Corporate Finance
- Real Estate
- Insurance
- Investment/Pension Funds/Hedge Funds
- Financial Planning
- Personal Wealth Management

**Career Competencies:**
- Financial acumen
- Instills trust
- Self-development
- Manages complexity
- Collaborates
- Action oriented
- Ensures accountability
- Optimizes work processes
- Communicates effectively
- Interpersonal savvy

**Career Path:**
- Management Career Path
- Finance Supervisor - $79,527 ($80,619)
- Finance Manager - $116,457 ($122,806)
- Finance Director - $174,142 ($183,636)
- Chief Financial Officer - $338,392 ($373,384)

**Sample Entry Level Job Titles**
- Banker
- Commercial Loan Officer
- Financial Analyst
- Financial Associate
- Financial Auditor
- Fraud Examiner

**Personal Wealth**
- In this career field there is a lot of variability in pay. Your compensation will be based on the number of clients you have and what services they use with you. The annual median pay for a financial advisor in the state of Oklahoma is $58,819. The 90th percentile in Oklahoma made $161,190.

**Salary Data:**
- Investment Banking Analyst
- Investment Underwriter
- Junior Finance Analyst
- Junior Tax Associate
- Personal Financial Advisor
- Risk Management Specialist

**Salary Data:**
- Entry Level Finance Professionals
- Junior Level Finance Professionals
- Senior Level Finance Professionals
- Management Career Path
- Finance Supervisor
- Finance Manager
- Finance Director
- Chief Financial Officer

Salary data pulled in January 2020 from salary.com using Oklahoma City averages and national averages in parenthesis.

**Entry Level Finance Professionals**
- Financial Analyst I - $55,052 ($58,053)
- Credit Analyst I - $49,362 ($50,898)

**Junior Level Finance Professionals**
- Financial Analyst II - $66,661 ($70,296)
- Credit Analyst II - $55,762 ($58,802)

**Senior Level Finance Professionals**
- Financial Analyst III - $82,931 ($87,453)
- Credit Analyst III - $69,725 ($73,526)

**Management Career Path**
- Finance Supervisor - $79,527 ($80,619)
- Finance Manager - $116,457 ($122,806)
- Finance Director - $174,142 ($183,636)
- Chief Financial Officer - $338,392 ($373,384)
POTTENTIAL EMPLOYER SAMPLE
AeroTek
Aimbridge Hospitality
Ally Financial
American Airlines
American Century Investments
American Heritage Bank
Archway Technology Partners LLC
Auto dealership
AVB Bank
BancFirst
Bank of America
BancFirst
Bank of America
Simmons Bank
Benchmark Bank
Bisco Industries
BKD
BOK Financial
BOK Financial
Cargill
CED
CEDA REALTY
Chalk Creek Real Estate
Chicago Board of Trade-CME Group
Chickasaw Nation Industries
Citizens Bank of Edmond
Colony NorthStar, Inc.
Commerce Bank
ConocoPhillips
CSA
Dell, Inc
DesMedia
Dillard’s
Ebay
Edward Jones
Encore Enterprises
Ernst & Young
Ethichot
ExxonMobil
Farmers Insurance
FBI
FedEx
Fisher Investments
Frito Lay
GDH Consulting
Gilhang Financial Group, LLC
Goosehead Insurance
Happy State Bank
Heartland Payment Systems
IBC Bank
JP Morgan Chase
Justice Benefits, Inc.
Koch
Legend Bank
Love’s Travel Stops
Marsh & McLennan
McKesson Corporation
Northwestern Mutual
ONEOK
PFS Web
Phillips 66
Plans Marketing
PwC
Quiktrip
RCB Bank
Rover’s Food
Rover Petroleum, LLC
Sequoyah Technologies
Spectrum Advisors
Standard Property Company
Streetlane Homes
Tankersley Foodservices
The Boeing Company
Tinker Federal Credit Union
Title Resource Group
Trend Micro
UBS
Verizon Communications
Williams

FINANCE

PROFESSIONAL ORGANIZATIONS
Association for Financial Professionals
https://www.afponline.org/
National Association of Personal Financial Advisors
https://www.napfa.org/membership
Society of Financial Service Professionals
https://national.societyoffps.org/page/fspjoin
Financial Planning Association
https://membership.onefp.org/financial-advisor-options
Organizations found at:
https://jobstars.com/finance-professional-associations-organizations/

STUDENT/OKLAHOMA STATE UNIVERSITY ORGANIZATIONS
Financial Management Association
https://campuslink.okstate.edu/organization/financial-management-association

CAREER RESOURCES
Corporate Finance
Network
nationjob.com/financial
EFinancial Careers
efinancialcareers.com
Association for Finance Professionals
afponline.org
American Bankers Association
aba.com
Oklahoma Bankers Association
oba.com
Merrill Lynch
ml.com

CAREER RESOURCES FOR FINANCE
Job Search Key Terms:
Bank loan officer
Investment
Risk management
Regulatory compliance
Capital budgeting
Project analysis
Portfolio management
Equity and debt issuance
Mergers and acquisitions
Residential and commercial brokerage
Appraisals

According to NACE 2018 Job Outreach Survey, Finance is the TOP MAJOR in demand.