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Predicting Current Market Value of a Housing Unit across the Four Census Regions of the United States

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Predicting Current Market Value of a Housing Unit across the Four Census Regions of the United States

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INTRODUCTION

- Housing bubble, started in early 2006, affected over half of the American states.
- Overvaluation of housing units resulted in increased foreclosures and credit crisis, leading to high and prolonged unemployment rate.
- Housing market directly affected mortgage market, home builders, real estates, investment banks, home supply retail outlets etc.
- The aftermath of the 2007-2008 recession has led to a large reservoir of potential housing demand.
- Housing price index has increased substantially over the years, reported by Federal Housing Finance agency.

PURPOSE

- To predict current market value (MV) of a housing unit across the five metropolitan statistical areas (MSA) in the four census regions of the United States.
- To determine factors that affect current MV of a housing unit.

METHODS

Data collection and preparation

- Data was collected from The Housing Affordability Data System of the US Department of Housing and Urban Development.
- Main data source – American Housing survey conducted in 2013.
- 36,675 observations and 20 variables.
- Input variables – metro3, region, built, zadeq (adequacy, 1 – 4), structure type, lmed (median income), l80 (low income limit), ipov (poverty income), aplmed (median income adjusted for number of person), fmr (fair market rent), bdrms (number of bedrooms), nunits (number of units), rooms (total rooms), utility (monthly utility cost), other cost, burden, zinc2 (total household income), and target variable – value
- Four variables had missing values – imputed by tree method
- Average of MV increases with number of bedrooms, except for efficiency and one-bed room units(Fig 1).
- Insurance and other costs are higher for efficiency and one-bed room units

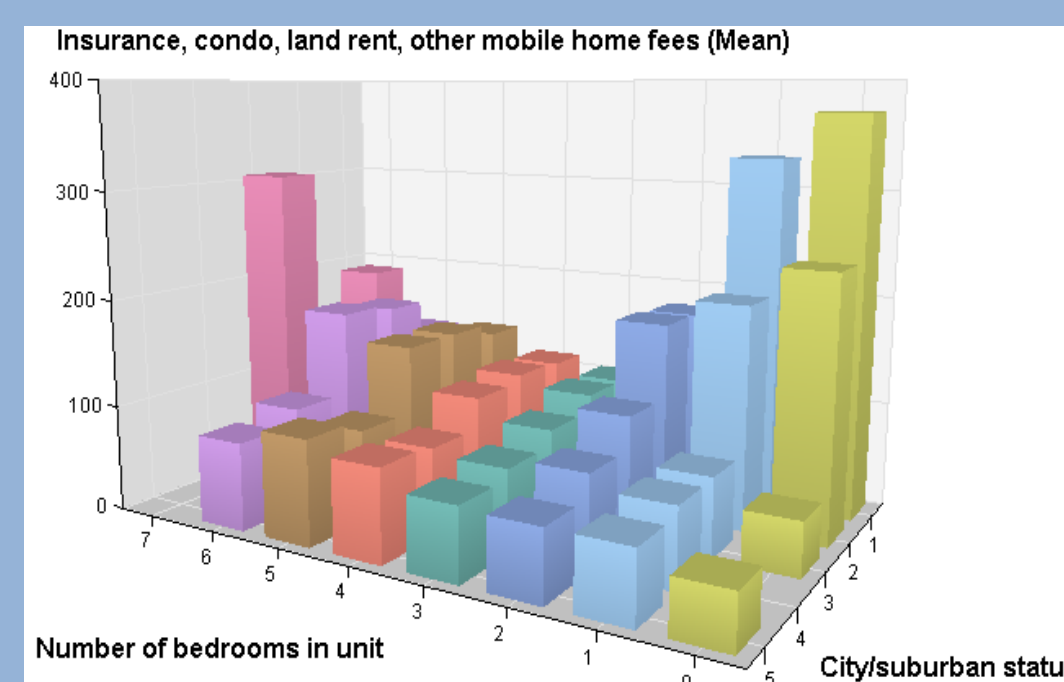
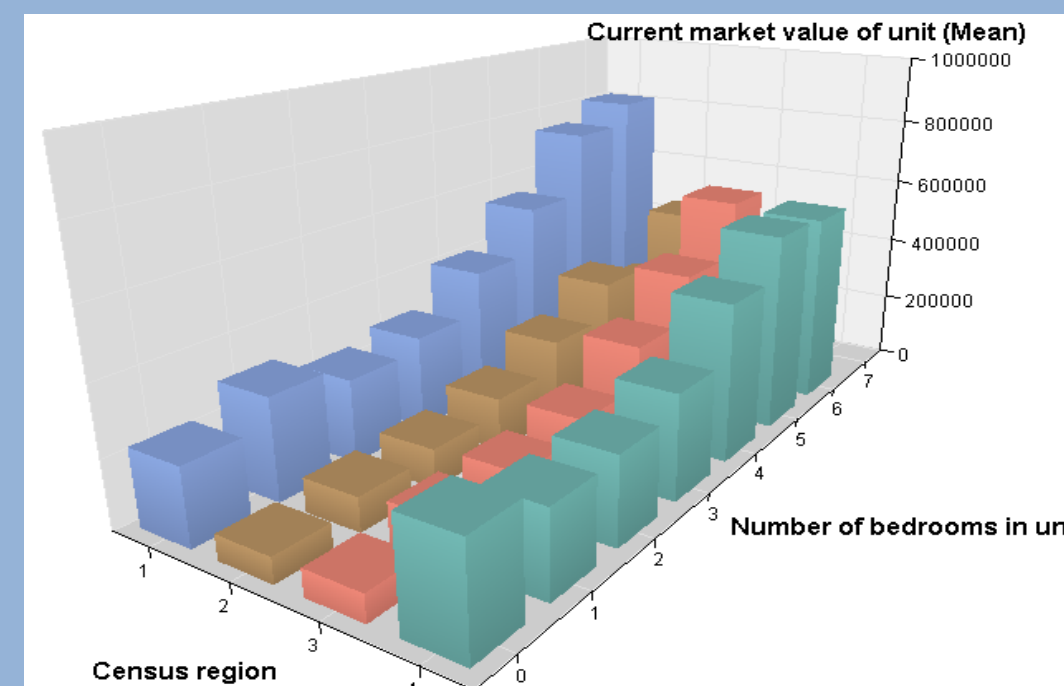


Fig 1. (top) average current MV, and (bottom) other costs.

Model building

- Data were split into – 40% training, 30% validation and 30% test.
- Six variables were transformed to obtain symmetric distribution.
- Multivariate outlier detection was conducted – one observation was considered outlier, left unchanged.
- Categorical variable built was consolidated from 29 to 5 levels – decision tree method.
- Reduction of input variables
 - LARS, LASSO, Adaptive LASSO, Variable Selection, Stepwise Regression, Clustering, PCA with numeric variables and PCA with all variables
- Average Squared Error (ASE) was primary selection criteria. It is computed using the following formula:

$$ASE = \frac{1}{n} \sum_{i=1}^n (\hat{Y}_i - Y_i)^2$$

Where \hat{Y} is the prediction and Y_i is the observed value.

- Following models were built
 - Decision tree – different number of branches and depth
 - Neural network – Multilayer perceptron, ordinary radial, normalized radial and generalized linear
 - Polynomial regression – Two factor interaction with polynomial degree 3
 - Partial Least Square regression – NIPALS, SVD, Eigenvalue and RLGW algorithm
 - Gradient boosting – Square error and Huber M-regression loss function
 - Memory based reasoning – with Principal component analysis

RESULTS

- Neural network passed through adaptive LASSO turned out to be the best model.
- Selected input variables for the best model:
 - zadeq (adequacy, 1 – 4), structure type, utility, ipov (poverty income), rooms, built, region, zinc2 (total household income), metro3, other cost, burden, l80 (low income limit), aplmed (median income adjusted for number of person), fmr, bdrms.

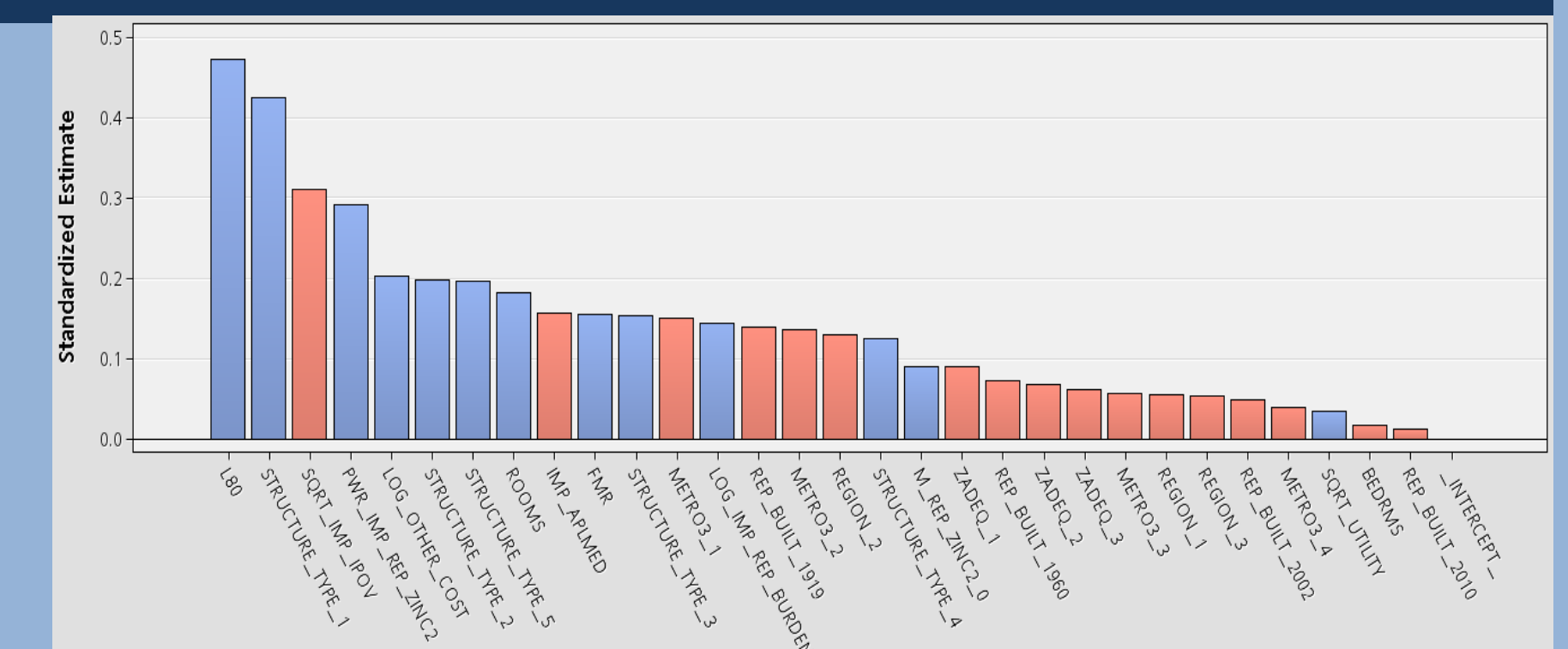


Fig 2. Parameter estimates (absolute values) of adaptive LASSO

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Model	Validation ASE	Test ASE
Neural Network (Stepwise Regression)	0.311388	0.322367
Neural Network (Adaptive LASSO)	0.311388	0.322367
Polynomial Regression	0.348389	0.351355
Partial Least Square (PLS)	0.354991	0.360689
Decision Tree	0.385548	0.394083
MBR (all variables)	0.401272	0.410471
MBR (numeric variables)	0.423757	0.44369
Gradient Boosting	0.423372	0.445096

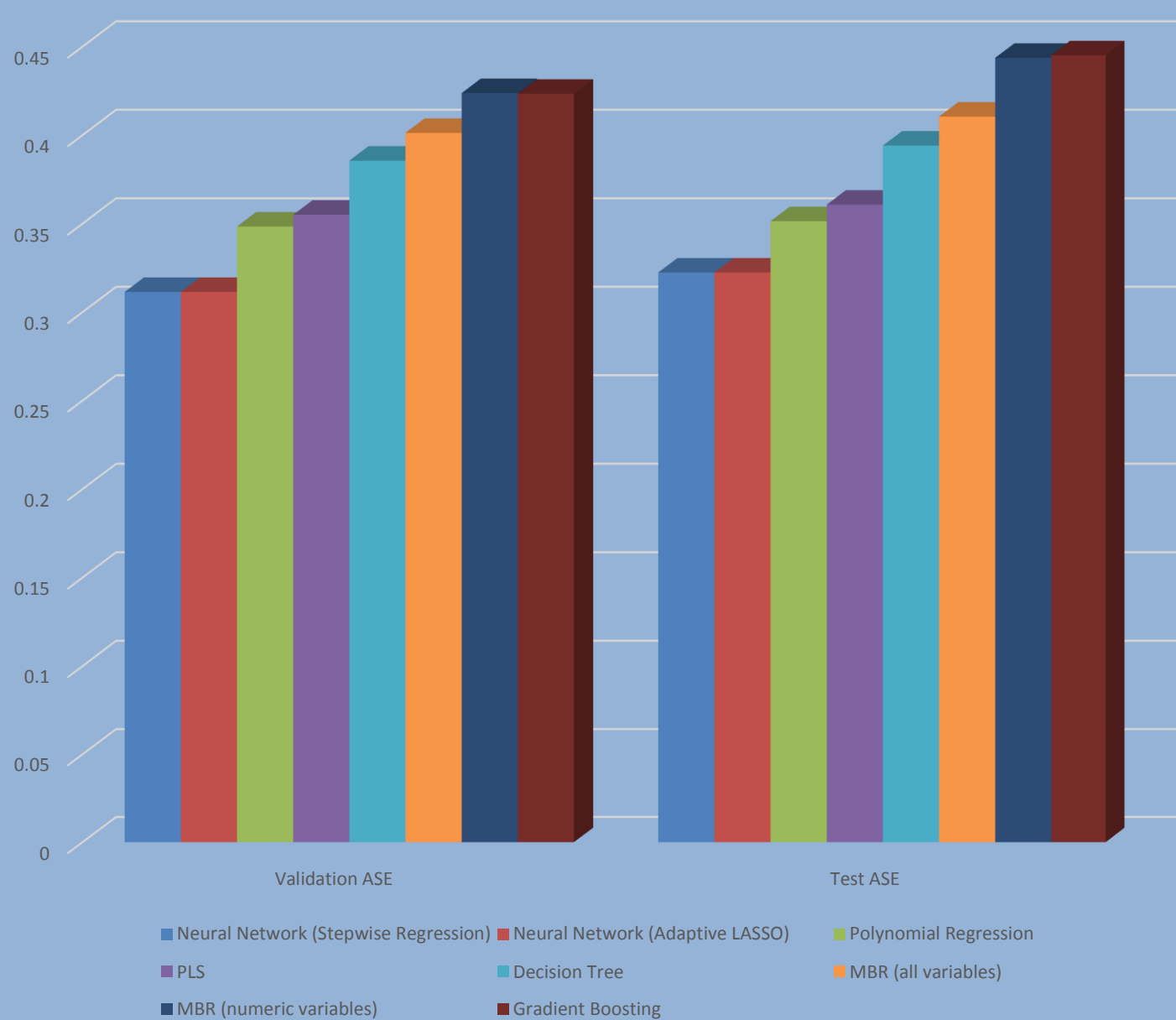


Fig 3. Comparison of top eight models

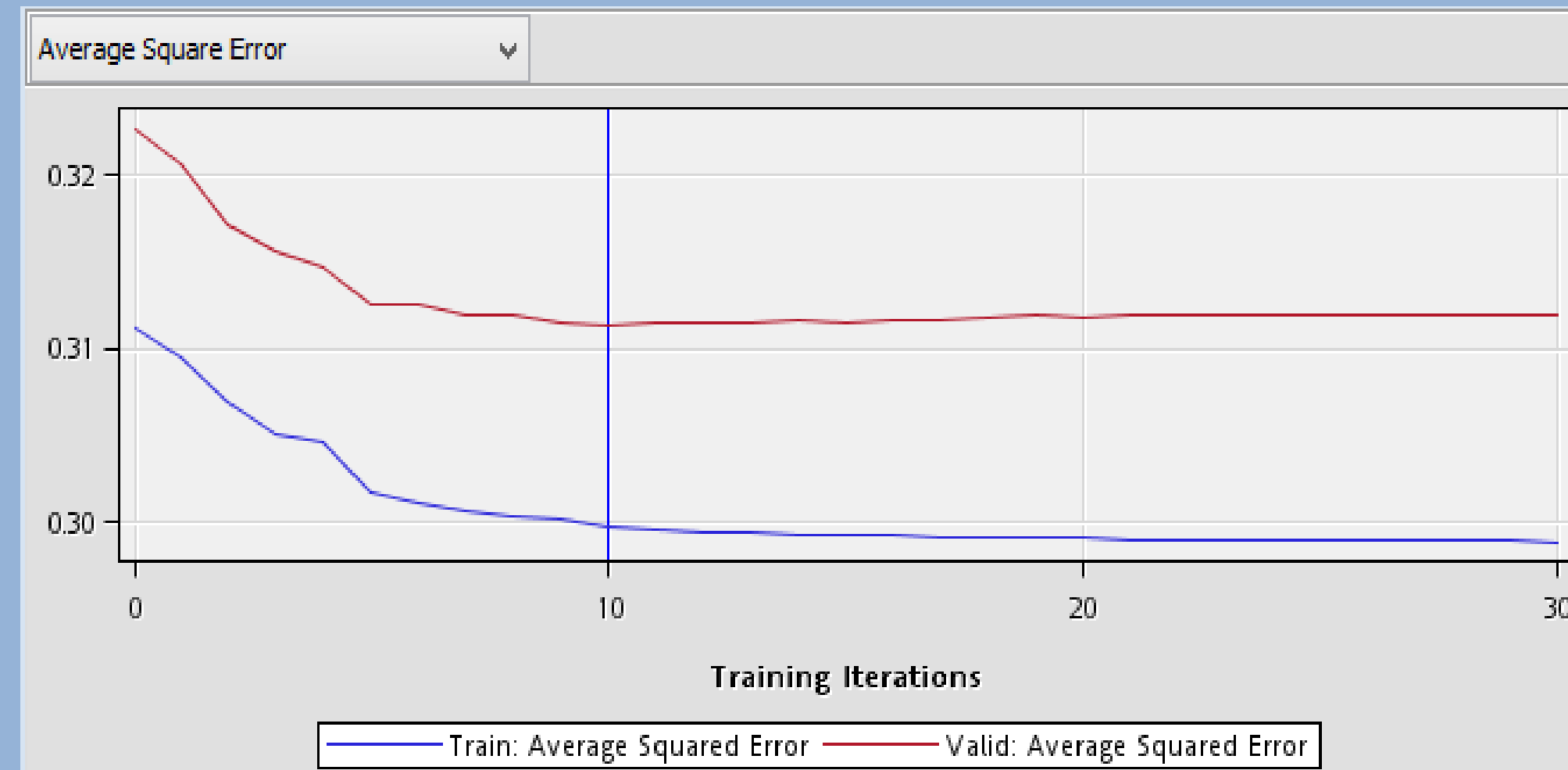


Fig 4. Iteration plot for neural network

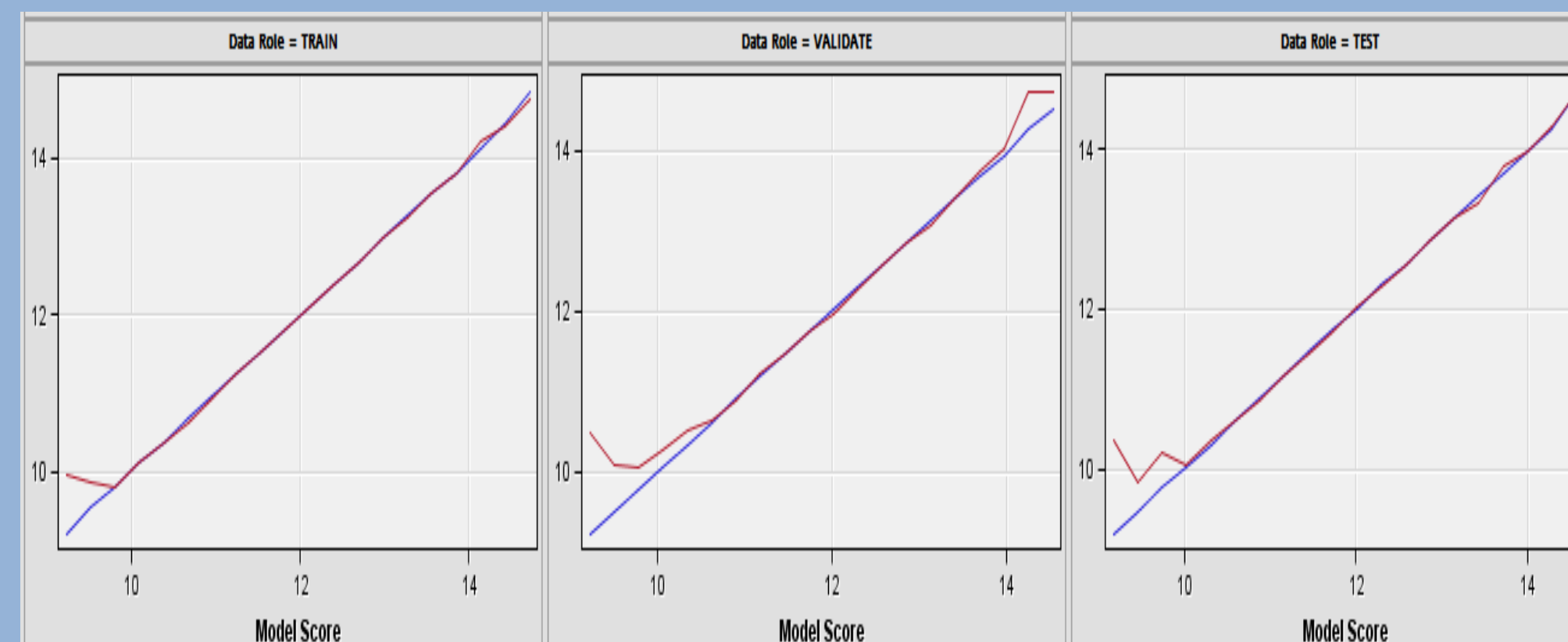


Fig 5. Mean predicted vs mean target

- Convergence criteria was satisfied for 10 iterations (Fig 4).
- Predicted values lie very close to actual values (Fig 5).
- To explain the architecture of the neural network, it was passed through a surrogate tree .
- Some of the rules of the surrogate tree are:
 - $fmr > \$1,892.5$ and other cost $< \$54$ then $MV = \$261,000$
 - Structure type = mobile homes and $\$1,231.5 < fmr < \$1,793.5$, then $MV = \$48,400$
 - Structure type = mobile homes and $\$1,231.5 < fmr < \$1,892.5$ and $\$28 < \text{other cost} < \54 , then $MV = \$48,400$

- Single houses and apartment complex in the Northeast and West will have similar MV if fmr and other costs are similar. Similarly, single houses and apartment complex in Midwest and South region will have comparable MV.
- Higher household and median income are associated with higher market value of housing a unit when all other features are controlled.
- Number of units in the building does not affect current market value of a housing unit.
- fmr and other costs are two most important factors that are used several times to determine MV.

CONCLUSIONS

- All business are interconnected. Contraction in one business sector directly affects all other sectors. Hence, any downfall of the US housing market will directly effect other sectors.
- To avoid onset of housing bubble, proper valuation of housing market cannot be overlooked.
- Lending companies, banks, individual home owners etc. all can be benefitted by proper valuation of housing units.

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