# ENTREPRENUERSHIP

### BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

#### WHY ENTREPRENUERSHIP?

The School of Entrepreneurship is the catalyst and hub for entrepreneurial activity on the Oklahoma State University campus. The curriculum and program focus on two things; the first is the development of the entrepreneurial mindset. Its intent is to help students learn to think, behave and act in a more entrepreneurial manner. The second is to teach the business startup process, whether it is in the context of a new venture or improving business within an existing firm.

#### **DEPARTMENT HIGHLIGHTS**

- Top 25 entrepreneurship undergraduate program as ranked by the Princeton Review
- Vibrant entrepreneurship center located on the main floor of the business building, with space for students to work on business ideas
- Funding is available for the most promising student ventures, and extends beyond graduation
- Students compete in national business plan competitions. An OSU student team won \$180,000 in prize money at business plan competitions in 2017, including 2nd place at the prestigious Rice Business Plan competition

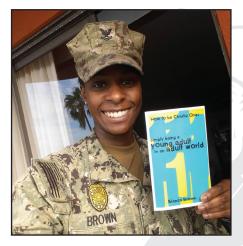
## MAJOR SPECIFIC COURSE CURRICULUM

#### The First 100 Days

- Address operational challenges in launching a new venture in its very formative stage
- Focus on risk management, recordkeeping, contracts, facilities, suppliers, intellectual property, and go-tomarket strategy

#### Social Entrepreneurship

 Apply entrepreneurial concepts and principles to address vexing social needs such as hunger, homelessness, environmental degradation, disease, domestic violence, and inadequate access to education



I love entrepreneurship because it is hands-on and face-paced. In business and entrepreneurship classes that I have taken, I was able to apply the information to my life and business aspects. My professor in Imagination in Entrepreneurship challenged me to pursue one of my ideas. In March 2017, I authored a book called, "How to Be Charlie One: Simply Being A Young Adult in an Adult World." I used the marketing skills I learned and I am now selling my book on Amazon. I am utilizing everything I learned from the program to make my book successful.

- Bianca Brown





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# SCHOOL OF ENTREPRENEURSHIP

AT SPEARS BUSINESS

## MAJOR SPECIFIC COURSE CURRICULUM (CONTINUED)

#### Imagination in Entrepreneurship

- Explore ideation and perspectives on opportunity discovery and assessment
- Investigate the theoretical and conceptual foundations for the application of creativity to business problem solving

#### **Growing Small & Family Ventures**

- Study of unique challenges involved when growing small and family-owned ventures
- Examine issues such as resource needs, skill requirements, functional area development, and work-life balance

## **CAREER INDUSTRIES & FOCUS AREAS**

- New venture creation
- · For-profit or not-for-profit social venture
- New business development or R&D division of an established firm
- · Family business management
- Franchise organization

### **STARTING SALARY**

Average | \$42,350

## CAREER RESOURCES FOR ENTREPRENUERSHIP MAJORS

OSU Career Services Flex Jobs Entrepreneur Entrepreneurship Resource U.S. Association for Small Business and Entrepreneurship Indeed hireosugrads.com flexjobs.com entrepreneur.com entrepreneurship.org usabe.org

indeed.com

#### SAMPLE COMPANIES HIRING ENTREPRENUERSHIP MAJORS

AflacBank of OklahomaCamp LoughridgeCerner CorporationEdward JonesFerris ManufacturingFossil Group, Inc.HiltiISNetWorldLiberty National InsuranceMeridian Technology CenterMission TortillasOakley PepsiCo/Frito-LayPorche Experience CenterRiata Center for EntrepreneurshipRoss Health CareSherwin-Williams

## ON TO THE REAL WORLD!

Post-graduation data was gathered on 83.5% of the 1,255 students who graduated with a BSBA degree in 2016 and it was reported that ...

- 92% had employment or job offers within three months of graduation (does not include students who were going on to graduate school, had other plans, or were not seeking jobs)
- The average reported salary was \$50,048 for all Spears Business undergraduates
- 11.2% of all students reporting were going on for advanced degrees

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