



Melvin R. Gilliam, Sr.
SpiritBank
Business Banker

Melvin Gilliam is the son of a retired TPS Teacher as well as a product of the TPS Magnet School Program. He was the number 1 recruit in Oklahoma in football and basketball his senior year. Melvin was named to numerous All American lists such as McDonald's All American Team in basketball and The Parade All American Team in football, just to name a few. He also was named to the All State, All District, All City and All Conference teams. Mr. Gilliam was the Player of the Year in football his senior year. Melvin also was named to the Academic All American team as well. He received scholarship offers from every Division 1 college in the country.

Mr. Gilliam received a bachelor's degree in business from Oklahoma State University where he played football and basketball. He was the first freshman in OSU History to start in 2-sports as a freshman. After graduating from OSU he played professional football for the Philadelphia Eagles as well as the San Antonio Riders of the Professional World League, now called the World League Europe.

Mr. Gilliam is currently a Business Banker with SpiritBank located in Downtown Tulsa at the Corporate Office. His responsibilities include a broad range of all banking services from opening new Consumer and Commercial accounts to Treasury Management/ Cash Management services. He also makes calls on new and existing potential Consumer, Commercial and Mortgage loans clients. He also represents SpiritBank in various community activities. Mr. Gilliam also assists in creating, implementing and marketing new products and services for consumer and commercial lines of business. Mr. Gilliam also assists with high net worth clients who are looking quality investment vehicles.

Prior to Spirit Bank, Mr. Gilliam was a Senior Relationship Banker at the Southern Hills location at Bank of Oklahoma. There he is responsible for creating and implementing marketing strategies to consumer, commercial and mortgage clients within the bank as well as non banking clients. He also creates new innovative techniques to market and acquire new households for the bank as a whole. He assists in creating and implementing marketing strategies that assist with community development events throughout the BOK footprint. These are just a few of his responsibilities at BOK Southern Hills location.

Prior to BOK, Mr. Gilliam was a Senior Personal Banker with Bank of America, N. A. There he handled loans in all areas, Consumer, Commercial and Mortgage as well as participated in marketing and implementing Community Development Projects for Bank of America. He also was responsible for bringing in new Consumer and Commercial Deposit accounts to the bank. He was also a 3 year partner in the NBDL Tulsa 66'ERS Professional Basketball Team where he assisted in marketing the team in Tulsa and all surrounding markets. He was instrumental in creating and marketing the team to the now owners, Oklahoma City Thunder for 3 times what the team was originally bought for.

Prior to B of A, Mr. Gilliam was the Director of Community Development at MidFirst Bank for 9 years, where he oversaw compliance with the federal Community Reinvestment Act (CRA) in each Oklahoma community MidFirst Bank serves. He was specifically responsible for addressing the needs of the Tulsa community in the areas of home mortgages, small business loans, and community development loans, with special emphasis placed on promoting the availability of credit, education and other banking services to underserved neighborhoods. He created, developed and implemented progressive marketing strategies to present to city officials in Oklahoma communities where community development opportunities existed.

In addition to his daily responsibilities at MidFirst Bank, Mr. Gilliam also served on the MidFirst Bank Advisory Board of Directors. As a board member, he served in an advisory capacity to the bank's management team in matters regarding business development, community involvement and service, and customer relations within the Tulsa and OKC area and with respect to the Community Reinvestment Act in general.

Mr. Gilliam is very active in the Tulsa community; specifically in the areas of marketing education and business development activities.

While working at Bank of America, N.A., Mr. Gilliam also finds time to give back to his community. He served as a Board Member with a number of organizations such as the Metropolitan Tulsa Urban League, Member of Leadership Tulsa Class 38, the Hutcherson Family YMCA, Oklahoma Conference for Community and Justice, Salvation Army Boys and Girls Club, Tulsa Area United Way, Tulsa Development Authority Commissioner, and a past member of the State Board of Career and Technology just to name a few. Melvin also is a current member of the Oklahoma State Board of Governors; this prestigious board has members such as T. Boone Pickens. Mr. Gilliam has coached at the elementary, middle school as well as the high school level. Melvin was also a member of the 2007-2008 Football State Championship Coaching Staff at Booker T. Washington High School in Tulsa where he coached the Defensive Secondary. Mr. Gilliam also coaches at a number of college football camps and clinics in the summer. Mr. Gilliam has been a member of a number of Mayoral appointed Boards as well as a Governor appointed Board. He continues to assist and support his community with his expertise in marketing, strategic planning and fund raising skills.