

Matt Carter

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EXPERIENCE

Barclays Capital – Associate

New York, NY

Investment Banking Division, Private Capital Group

July 2009 – Current

- Corporate advisory role providing clients investment banking services across a broad range of private capital financing alternatives including private equity, mezzanine, debt and structured finance
- Extensive experience structuring transactions with a robust financial modeling skill set including valuation and return analysis, traditional corporate finance modeling and structured cash flow modeling
- Significant experience in natural resources, alternative energy, infrastructure, technology and power industries
 - Additional transaction experience with specialty finance, media, real estate and healthcare companies

Notable Transaction Experience:

- Halcón Resources Corporation: \$200mm confidentially marketed follow-on equity offering & \$400mm convertible preferred stock PIPE transaction
- Tidewater Holding Company: \$115mm structured senior notes and working capital facility transaction
 - Worked directly with CFO and financial sponsor to develop company operating and financing model
 - Led rating agency process and investor discussions including structuring and term negotiations, cash flow modeling and sensitivity analysis
- Confidential Private Media Company: \$100mm high yield mezzanine term loan with warrants offering
 - Built robust financial model assessing multiple financing structures, debt paydown analysis and valuation methodologies to determine optimal offering structure and anticipated investor returns
 - Drafted transaction materials and led diligence, modeling and valuation discussions with institutional investors
- Buckeye Partners LP: \$825mm acquisition PIPE transaction
- Ruby Pipeline LLC: \$1,075mm 144a structured debt transaction
 - Led deal term negotiations with lead investors including covenant structuring and conducted financial model stress-tests and operating scenario analysis for rating agencies and investors
- Chicago Parking Meters: \$600mm 144a structured debt infrastructure transaction
- Confidential Private Technology Company: \$250mm convertible debt with warrants offering
 - Performed due diligence, financial modeling and structuring of offering terms
 - Conducted extensive private company valuation analysis including discounted cash flow, discounted IPO valuation and strategic M&A sale alternatives
- Glenn Pool Oil and Gas Trust: \$482mm specialty finance volumetric production payment transaction
 - Extensive structured cash flow analysis, debt paydown modeling and valuation of fixed stream asset cash flow

Lehman Brothers – Summer Analyst

Dallas, TX

Investment Banking Division, Private Equity – Private Fund Investments Group

June – August 2008

- Performed due diligence on alternative investment opportunities for Private Equity Fund of Funds, Secondary Fund and Co-Investment Fund
- Conducted valuation analysis on portfolio companies utilizing comparable company analysis to monitor investment performance and calculate anticipated return on invested capital
- Analyzed portfolio of limited partner investments to monitor returns and compare data with benchmark fund performance

U.S. Small Business Administration – Credit Risk Summer Analyst

Washington, DC

Office of Credit Risk Management

June – August 2007

- Conducted loan and lender risk analysis on multiple loan portfolios and prepared audit report on \$2.1 billion loan portfolio
- Developed comprehensive forecast metrics and implemented standardized risk mitigation procedure

EDUCATION

Oklahoma State University

Stillwater, OK

B.S. Economics, Summa Cum Laude – Overall GPA: 3.9 / 4.0; Major GPA: 4.0 / 4.0; Full Academic Scholarship

- **Raymond D. Thomas Award** – Top Graduate, *Spears School of Business*
- Awards: Top Ten Senior – *Spears School of Business*; Oklahoma State University Outstanding Senior Award; ConocoPhillips SPIRIT Scholar; Lew Wentz Scholar; Larkin Warner Scholar; Russell Baugh Scholar
- Activities: Student Government – Vice President; Business Student Council; Blue Key Honor Society – President; President's Leadership Council; Social Fraternity – Recruitment Chair, Executive Committee, National Top Ten Senior

Georgetown University

Washington, DC

2007 Engalitcheff Institute on Comparative Economic and Political Systems – Summer Program

ADDITIONAL INFORMATION

- Proficient in Excel, PowerPoint, Word, Bloomberg, CapitalIQ and FactSet
- Certifications: FINRA Series 7 and Series 63
- Interests: Real Estate, Traveling, Golf, the Oklahoma City Thunder, Behavioral Economics, Horse Racing